

HOLOGIC®
global access
initiative

Science in Service of All



Optimizing Resources. Maximizing Impact.

We pioneered the multi-country, all-inclusive pricing model. By simplifying procurement and providing greater pricing transparency, the Global Access Initiative sparked a paradigm shift in the market.

Following in our footsteps, widespread adoption of our pricing model has led to 15-50% price reductions among suppliers to the USAID Global Health Supply Chain Program-Procurement and Supply Management (GHSC-PSM) project.^{1,2} To date, the pricing model we developed has led to over \$45 million in savings that can be reinvested in expanded testing and other initiatives.³

Hologic innovations can't be contained in the lab. We are committed to finding new ways to share the science of sure with everyone.



Multiplex testing capabilities
consolidated on a single platform



Intuitive functionality
streamlines user experience



Scalable solutions deliver value to large
centralized labs and small decentralized settings



Non-hazardous liquid waste does not
require special handling for disposal

Ensuring “All-Inclusive” Truly Includes All

Our all-inclusive pricing model changed how diagnostic solutions reach low- and middle-income countries. Our offerings remain the most comprehensive on the market.

		HOLOGIC ⁴	COMPETITOR 1 ⁴	COMPETITOR 2 ⁴	COMPETITOR 3 ⁴
	Assay targets (indication and/or sample type)	HIV (VL/EID), HCV, HBV, HPV, and SARS-CoV-2	HIV (VL/EID), HCV, HBV, HPV, and SARS-CoV-2	HIV (VL/EID), HCV, HBV, HPV, and SARS-CoV-2	HIV (VL/EID), HCV (VL and VL FS), HBV, HPV, and SARS-CoV-2
LABORATORY	Reagents and proprietary consumables	✓	✓	✓	✓
	Invalid results due to instrument errors	✓	✓ [†]		
	Instrument placement	✓ [*]	✓ [‡]	✓ [‡]	✓ [‡]
	Service and maintenance (S&M)	✓	✓ [§]	✓ [#]	✓ ^{**}
	No additional charge for Dried Blood Spot (DBS)	✓			NA
	No hazardous liquid waste (e.g. GTC) [§]	✓ ^{‡‡}			
SUPPLY CHAIN	Distributor and local agent fees	✓	✓ [¶]	✓ [¶]	✓ ^{††}
	Packaging	✓	✓	✓	✓
	Loading from warehouse	✓	✓	✓	Optional
	Pre-carriage	✓	✓	✓	Optional
	Export customs clearance	✓	✓	✓	Optional
	Handling at departure	✓		✓	Optional
	Main transportation	✓		✓	Optional
	Transportation insurance	✓		✓ [¶]	Optional
	Handling at arrival	✓		✓ [¶]	
	Post-carriage	✓		✓ [¶]	

^{*}Instrument placement assumes utilizing in-country molecular infrastructure and placing additional equipment only if volumes justify doing so.

[†] Included for HPV on select platforms in select geographies.

[‡] Instrument purchase or placement dependent on assay target, platform, and geography.

[§] S&M subject to instrument purchase or placement and agreement with supplier.

[¶] Dependent on assay target, platform, and geography.

[#] Included for SARS-CoV-2 only.

[¶] Dependent on delivery incoterms.

^{**} Dependent on platform.

^{††} Subject to procurement mechanism and delivery incoterms.

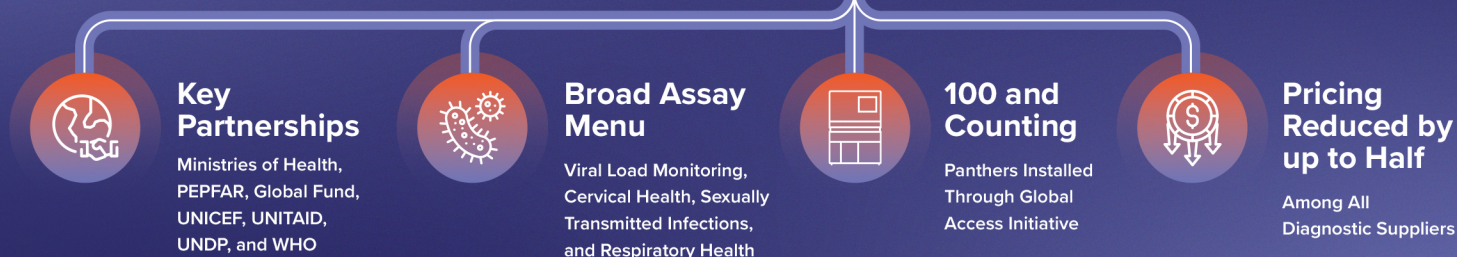
^{‡‡} Does not require special handling. Follow local guidelines.

Local Action. Global Impact.

We extend our spirit of innovation beyond the lab, adapting our solutions to local needs and delivering them to emerging markets. We expand our reach by integrating new diagnostic technologies and developing care for new diseases. We forge enduring partnerships to further our commitment to a healthier future for all.



14,431,000
Lives Impacted*



*Data on File.

References: **1.** MedAccess. 2020 Annual Report. Published April 20, 2021. Accessed June 18, 2024. <https://medaccess.org/publications/2020-annual-report/> **2.** USAID Global Health Supply Chain Program. PEPFAR supports a scale-up of HIV viral load testing through global, all inclusive, awards to Abbott, Hologic and Roche. Global Health Supply Chain Program website. Published October 27, 2020. Accessed June 18, 2024. <https://www.ghsupplychain.org/news/viral-load-diagnostics> **3.** Viral load testing. MedAccess. April 2024. Accessed June 27, 2024. https://medaccess.org/wp-content/uploads/2024/05/MedAccess_Viral-load-testing-case-study.pdf **4.** African Society for Laboratory Medicine. Molecular diagnostic pricing database. Updated May 2023. Accessed June 18, 2024. <https://aslm.org/diagnostic-pricing-database/> **5.** Data on File

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